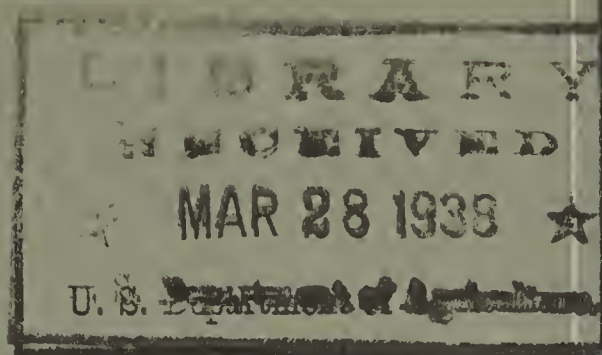


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H · V · LAWRENCE

Cape Cod Nurseries

FALMOUTH · MASSACHUSETTS

Gardening on Cape Cod
for the season of 1938

GARDENING
ON CAPE COD

1938

*A Listing of Hardy Perennials,
Shrubs, Trees, Vines, Roses and Evergreens,
together with interesting notes*

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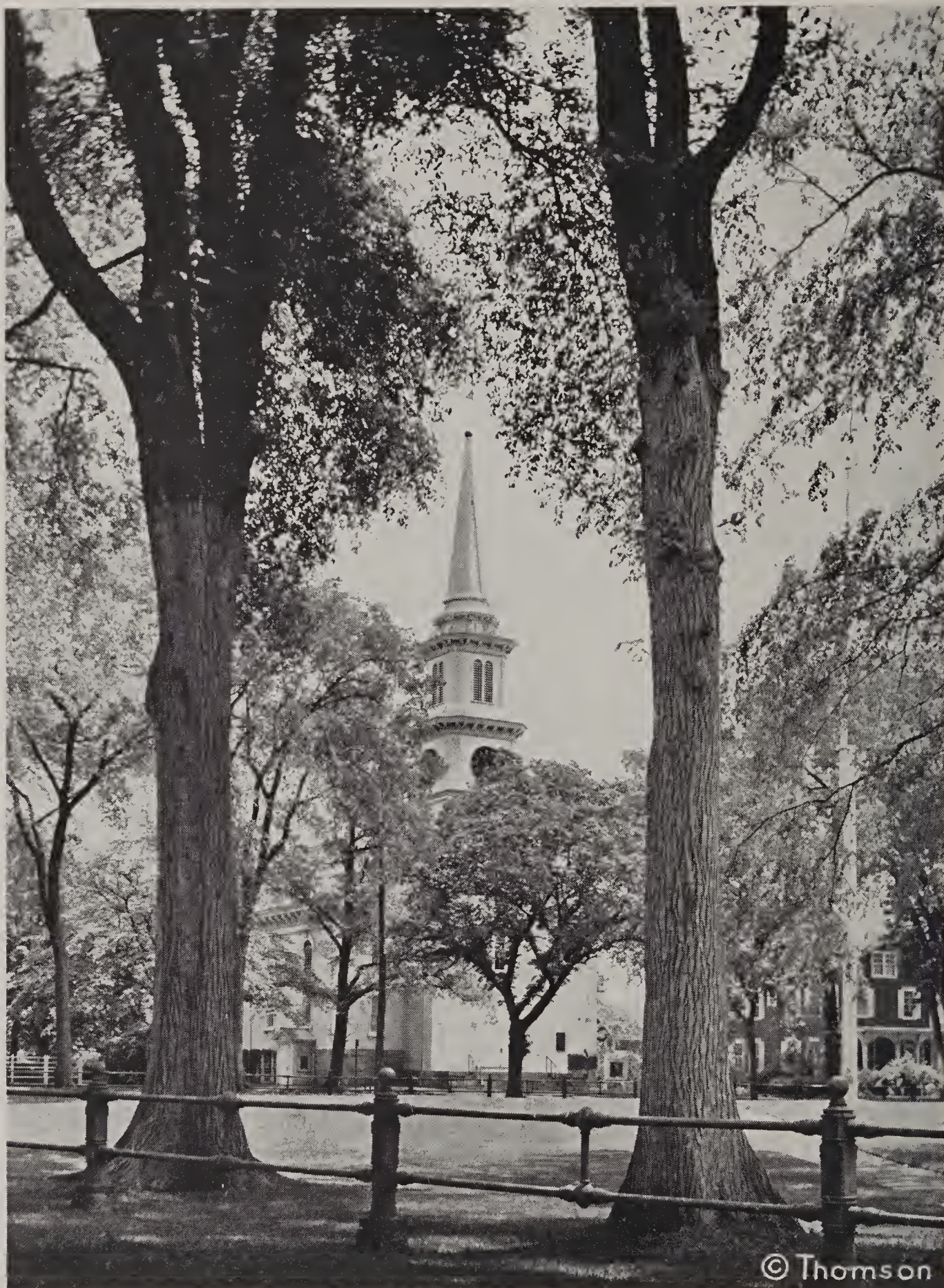
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The Cape Cod Nurseries

FALMOUTH · MASSACHUSETTS



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*“I planted ’em sixty years ago.”
— and something in his eye
told me he knew that they —
like faith could never die.*

Cape Cod Landscapes

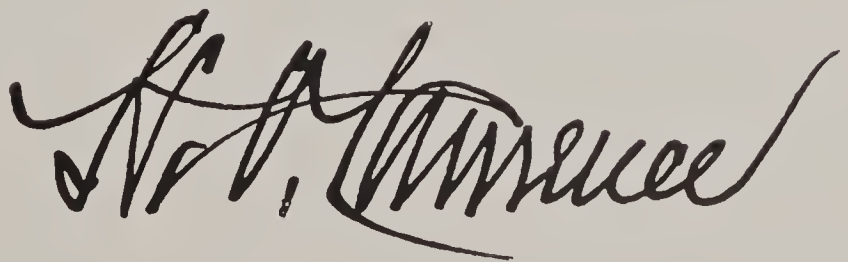
Nature has richly endowed Cape Cod and southeastern New England with a characteristic beauty which, together with its year-around mildness of climate, offers strong appeal to many thousands to make their home here for at least some part of every year. Fully appreciated from the days of the earliest settlers, most of that natural beauty remains unspoiled to-day. The fragrant bayberry and the fruitful beach-plum fringe the margins of great dunes, and from above picturesque weather-beaten pines and oaks frame vistas of wide blue sea and glistening white sands.

Almost within a stone's throw of the ocean are thick native woodlands, dotted with hundreds of mirror-like fresh water ponds, reflecting cedar and pine, alder and azalea.

Village greens, once set apart as military training grounds in Revolutionary days, now are bordered with great over-arching elms behind which rise in quiet dignity the peaceful spires of the people's churches, and the colonial homes of old-line families.

It is but natural that those who come to make their homes here quickly share the spirit of the old New England countryside. In more recent years their homes have added much to the simple beauty of the region. Home grounds both large and small have too their well kept shaded lawns, their homey garden spots.

To help to build and to create a fair share of the man-made beauty on and near Cape Cod has been our pleasant business for over half a century. To provide the materials, the labor and the experienced skill required in the development and maintenance of landscapes, old and new, is the objective which our Complete Landscape Service is well qualified to attain for you and for your friends.

A handwritten signature in dark ink, reading "H. A. Lawrence". The signature is written in a cursive, flowing style with a large, sweeping flourish at the end.

TO-DAY'S NEWER HARDY FLOWERS

Outstanding and Reliable Introductions

Alert flower lovers who are on the watch for new materials for the garden will find many items of interest in this list. All of them have been tested and found desirable under the exacting conditions of the Cape.

ARBUTUS

Trailing Arbutus or Mayflower

These are among our finest Native Flowers and because of their popularity are rapidly disappearing from our woodlands. It has always been considered "hard" to grow, but we have succeeded in producing them in quantity and now offer them nursery-grown in 2¼ and 2½ inch pots. Their culture is not difficult, provided they are given an acid soil in light shade and plenty of water until established. Cultural directions will be sent with all orders. Potgrown plants 50c each; \$5.00 per dozen; \$40.00 per 100.

New Dwarf Asters

This new type of Hardy Aster is one of the most valuable of introductions of recent years. Rarely a foot high, they are covered with gaily colored flowers in late summer, when other plants are out of bloom.

All Dwarf Asters listed are 30 cts. each; \$3.00 per doz.

Countess of Dudley. Pink livened with a bright yellow eye.

Daphne. Soft pink flowers cover the plant.

Lady Henry Maddocks. Pale pink.

Snow Sprite. Large, nearly double white.

Victor. Pale lavender-blue. Six to eight in.

Helenium

Moerheim Beauty. Grows 2½ ft. high. Blooms in early August. Strong habit. Broad bronzy red ray florets shading to orange at the tips.

Nanum luteum. 2½ ft. Bold masses of golden yellow flowers in early August. Free flowering.

Above two varieties from pots 35 cts. each; \$3.50 per doz.

Hybrid Hemerocallis

New varieties of this standby of the old-fashioned garden extend the season by a month or more and add several new shades. Absolutely hardy and blooming dependably year after year; we recommend these hybrids with confidence.

All varieties listed are priced at 75 cts. each; \$7.50 per doz.

Anna Betscher. Rich golden-yellow. July.

Framingham. Deep orange, medium sized flowers. June-July.

Goldeni. Luminous golden orange. July-Aug.

Iris Perry. Bronzy-orange late June.

Lemona. Pale lemon flowers. July-Aug.

Margaret Perry. Orange-scarlet with each petal center-striped in yellow. Free blooming. July-Aug.

Mrs. W. H. Wyman. Pale yellow. August.

Hemerocallis Hyperion

By far the finest light yellow Day lily. Blooms in July and August. Primrose yellow with emerald sheen. Delightfully fragrant. Fine for cutting. \$1.50 each; \$15.00 per dozen.

Hybrid Korean Chrysanthemums

An entirely new type of Chrysanthemum beauty has been developed in these hybrids of the wild Korean Chrysanthemum with the familiar garden varieties. From the wild parent they inherit a ruggedness and early blooming characteristic which make them especially valuable in the exposed conditions of the Cape.

All Korean Hybrids are 25 cts. each; \$2.50 a dozen

Apollo. Brilliant combination of orange and buff.

Ceres. Corn yellow and buff in pastel tints.

Daphne. Salmon-pink, the first Chrysanthemum of this shade.

Diana. Semi-double flowers varying from pink to rose.

Hebe. Luminous pink changing to lavender-pink. Very early.

Innocence. Pure white flowers changing to soft pink. Dwarf.

Mars. Velvety-amaranth red flowers of larger size than usual.

Orion. Brilliant canary-yellow. A lively color new to this class.

Vulcan. A glowing carmine-red; appealing fragrance.

Phlox — Three New Varieties

We are pleased to call your attention to three new worth while varieties of this old and popular perennial. The rich coloring and large size make them outstanding among the introductions of the last few years.

The price of these varieties is 50 cts. each; \$5.00 per doz.

Columbia. A distinctive clear pink; large flowers.

Daily Sketch. Exceptionally large flowers of a rich glowing pink.

Tigress. Outstanding novelty with immense trusses of a brilliant orange-scarlet. Vigorous, upright grower.

The two cannon near the Barnstable Court House were brought by ox-team from Boston in 1812 to protect the salt works.

TWENTY RELIABLE ARISTOCRATS

Leaders among the perennials

Hardy perennials, those dependable plants which give the garden picture color from early spring to frost, increase in beauty from year to year. In this list you will find many of the most desirable varieties, or we shall be pleased to help you make a selection for any particular type of garden you may plan to have.

Many other desirable Perennials will be found in the general listing on Pages 7 and 8.

Aconitum — Monkshood

Aconitum autumnale, *Monkshood*. Spikes of deep blue flowers.

A. napellus. Tall, dark blue variety.

A. napellus bicolor. The flower hoods are variegated, blue and white.

All Monkshoods are 30 cts. each; \$3.00 per doz.

Aquilegia — Columbine

Aquilegia. Long spurred Hybrids. Mixed and separate colors, 25 cts. each; \$2.50 per doz.; \$18.00 per 100.

A. var. Crimson Star. Deep rich red, 35 cts. each; \$3.50 per doz.

Aster

Aster amellus. King George. Dwarf, early flowering, pale-lavender-blue blooms.

A. Queen Mary. Large, rich blue flowers.

A. Skylands Queen. Deep blue lavender.

A. hybridus luteus. Small bright yellow flowers in clusters.

These Asters 30 cts. each; \$3.00 per doz.

Astilbe Hybrids — Spirea

Avalanche. Long spikes of pure white flowers.

Margaret Van Rechteren. A tall variety with brilliant lilac-red spikes.

Peach Blossom. A delicate pink.

Prof. van der Wielen. Vigorous variety with white blooms.

Queen Alexandra. Long sprays of clear pink. Outstanding.

Astilbes are 30 cts. each; \$3.00 per doz.

Ceratostigma — Leadwort

Ceratostigma plumbaginoides, *Blue Leadwort*. A dwarf spreading plant much used in rockeries. Brilliant blue, late Aug.-Sept. 30 cts. each; \$3.00 per doz.

Convallaria — Lily-of-the-Valley

Convallaria majalis, *Lily-of-the-Valley*. The well-known plant which serves so admirably as a ground cover in shaded spots. Clumps 50 cts. each; \$5.00 per doz.

Delphinium — Larkspur

Delphinium Hybrids. An excellent strain from the finest named varieties. 30 cts. each; \$3.00 per doz.; \$20.00 per 100.

Dianthus — Pinks

Bristol Jewel. Semi-double white flowers with a crimson eye. Blooms from June 'til frost.

Bristol Maid. Double rose-pink flowers with touches of lavender. Delightfully clove scented.

Bristol Purity. Pure white double flowers. Very free flowering.

All these pinks are 30 cts. each; \$3.00 per doz.

Dicentra — Bleeding Heart

Dicentra spectabilis, *Bleeding Heart*. Graceful sprays of pink and white flowers. 40 cts. each.

Gypsophila — Baby's Breath

Bristol Fairy. Pure white flowers all through the summer, splendid for mixing with other cut flowers. 40 cts. each; \$4.00 per doz.

Hosta — Day-Lily

Hosta plantaginea, *Big Plantainlily*. Glossy green leaves and white flowers. Aug. 35 cts. each; \$3.50 per doz.

Iris kaempferi — Japanese Iris

This class of Iris which blooms in late June and July is valuable for Cape Cod gardens. The multi-hued flowers are often six or eight inches across and many of them have six or nine petals. They do well in almost any soil, but will give exceptional growth when planted in a moist spot.

All Japanese Iris are priced at 35 cents each; \$3.50 per doz. and \$25.00 per 100.

Blue Bell. Single, lively blue; free flowering.

Catherine Perry. Double, blue overlaid with blue violet.

Gold Bound. Six petals, clear white livened by gold markings at the throat.

Sandwich, called by Joseph Jefferson "the handsomest town out of England", was settled in 1637 and incorporated in the spring of 1639, becoming the first and oldest town on the Cape.

Kumo-no-shi. Low, white, edged with purple.
Neptune. Single, slate-blue, veined with darker blue.
Paragon. Six petals, royal purple with white veins.
Purple and Gold. Six petals, velvety violet purple with a golden center.
Red Riding Hood. Showy three-petaled variety. Amaranth-red veined with white.
Reine des Bulgares. Single, soft lilac blue, lightly veined.
Templeton. Double, mottled white and crimson purple.

Lavendula — Lavender

Lavendula officinalis, *Sweet Lavender.*
 Fragrant lavender flowers. 30 cts. each; \$3.00 per doz.

Lilium — Lily

	Each	Doz.	100
Lilium auratum, <i>Gold Banded Lily.</i> White flowers with a conspicuous yellow mid-vein.....	\$.40	\$4.00	\$30.00
L. candidum, <i>Madonna Lily.</i> Tall spikes of pure white flowers. Nice when grown with Delphiniums.....	.60	6.00	45.00
L. Hansonii. Bright golden-yellow flowers with brownish spots, fragrant.....	.50	5.00	40.00
L. Henryi. Bright orange-yellow spotted with brown, greenish band in each segment.....	.50	5.00	40.00
L. regale. Soft ivory-white and pink trumpet shaped flowers....	.35	3.50	25.00
L. speciosum album. A lovely pure white variety of vigorous habit.....	.50	5.00	40.00
L. speciosum magnificum. Rich rosy-red with conspicuous red spots.....	.50	5.00	40.00
L. tenuifolium, <i>The Coral Lily.</i> Brilliant orange flowers in June	.30	3.00	20.00
L. tigrinum splendens, <i>Tiger Lily.</i> An improved form of an old favorite.....	.30	3.00	20.00

Peonies

A fine assortment of reliable popular varieties:
Double flowered kinds, 75 cts. each.
Single flowered kinds. \$1.00 each.

Phlox

Our general list of Phlox contains the best of those varieties which have been grown for some years. They are invaluable for late summer bloom especially near the seashore where the colors are appreciably brightened.
All these varieties are 30 cts. each; \$3.00 per doz.; \$20.00 per 100.

Enchantress. Soft salmon-pink with a darker eye.
Evelyn. Soft lively pink.
Firebrand. Brilliant red with a deep red eye.
Hauptman Koehl. Immense panicles of blood-red flowers.
Leo Schlageter. Scarlet-carmine flowers with a darker center.
Miss Lingard. An early white variety with a pink eye.
Painted Lady. Silvery pink with red eye. Tall.
Rokoko. Soft pink flowers, Unusually vigorous.
Salmon Glow. Clear Salmon-pink with a white eye.
 Several other tried and proven Phlox are listed on page 8.

Thermopsis

Thermopsis caroliniana. Long spikes of yellow Lupin-like flowers on a splendid plant with clover-like foliage. 4 ft. Blooms in July. 25 cts. each; \$2.50 per doz.; \$18.00 per 100.

Thymus — Thyme

Thymus serpyllum albus. *White Thyme.*
T. serpyllum citriodorus. *Lemon-scented Thyme.*
T. serpyllum coccineus. *Crimson Thyme.*
T. serpyllum lanuginosus. *Woolly Thyme.*
All Thymes are priced at 30 cts. each; \$3.50 per doz.; \$20.00 per 100.

Trollius — Globe-flower

Trollius ledebouri, *Golden Queen.* Brilliant orange-yellow flowers resembling large buttercups. Very showy. 35 cts. each; \$3.50 per doz.

Veronica — Speedwell

Veronica longifolia subsessilis. Very attractive blue flowers in August and September. A very useful plant, we recommend it. 30 cts. each; \$3.00 per doz.; \$20.00 per 100.

Viola

Viola, Jersey Gem. Rich purple flowers from May to frost, a very fine edging or border plant. Flowers much larger than most violets. Needs sun. 30 cts. each; \$3.00 per doz.; \$20.00 per 100.

Of the windows in Cape Cod houses Thoreau said,—“there were so many of odd sizes, windows for grown folks, and windows for little children . . . three or four apiece that a traveler had small chance with them.”

GENERAL LIST OF HARDY PERENNIALS

“See previous pages for Recent Introductions and Others Especially Recommended.”

This list comprises many of the commoner varieties that we grow. A brief description has been given when necessary. You will find many old favorites listed and perhaps some that are new to you. In any case we can recommend them. The price is 25 cents each; \$2.50 a dozen; \$18.00 a hundred.

Alyssum saxatile compactum, *Alyssum*.
A. saxatile luteum.

Althaea Rosea (see *Hollyhocks*).

Anchusa italica Dropmore, *Bugloss*.

Anemone hupehensis, *Windflower*. 1 ft., pale mauve.

A. japonica alba, *Japanese Anemone*. Pure white.

A. japonica, Queen Charlotte. Large, semi-double pink flowers.

A. japonica, Whirlwind. Semi-double white.

Anthemis, Perry's variety. 2 ft., golden yellow blooms.

Aquilegia canadensis, *Columbine*.

A. chrysantha, *Golden Columbine*.

Arenaria montana, *Sandwort*.

A. verna caespitosa, *Moss Sandwort*.

Artemisia lactiflora, *Southernwood*.

A. Silver King, an interesting *Southernwood* with white foliage.

Aster Blue Gem. Clear blue flowers.

A. Sam Banham. White.

A. St. Egwin. Compact growth, pink flowers.

Asclepias tuberosus, *Butterfly Weed*. Brilliant orange. July.

Aubrietia deltoides, *False Wall Cress*. Purple.

Baptisia australis, *False Indigo*. Blue pea-like flowers.

Campanula carpatica, *Harebell*. Blue and white.

C. medium, *Canterbury Bells*. In assorted colors.

C. persicifolia, *Peach Bells*. Blue and white.

C. rotundifolia, *Blue Bells of Scotland*.

Centaurea montana, *Perennial Bachelors Button*. Blue and white.

Cerastium tomentosum, *Snow-in-Summer*. White flowers. Gray foliage.

Hardy Chrysanthemums

Crimson Splendor. Single, deep garnet.

Early Bronze.

Granny Scovill. Warm coral-bronze.

Grenadier. Single crimson-red flowers.

Jean Cumming. Large pure white, double.

Jean Treadway. Pink with a red center.

Prices on the above are: 25 cents each; \$2.50 a dozen; \$18.00 a hundred.

Normandie. Creamy white with a yellow center. Large and double.

R. Marion Hatton. Brilliant canary yellow.

Ruth Hatton. Ivory white flowers.

Yellow Gem. Button-type of clear yellow.

Yellow Normandie.

Chrysanthemum coccineum, *Pyrethrum*. Good cut flower.

C. maximum Alaska, *Shasta Daisy*.

Chrysanthemum coreanum. White flowers tinted with pink. Sept.-Oct.

Clematis Davidiana. Pale blue, fragrant flower heads. August.

Coreopsis grandiflora, *Coreopsis*.

Delphinium Belladonna Improved, *Larkspur*. Sky blue flowers.

Delphinium chinense. Blue or white, Dwarf, graceful.

Dianthus barbatus, *Sweet William*. In variety.

D. deltoides, *Maiden Pink*.

D. plumarius semperflorens, *Scotch Pink*. Mixed colors.

Dicentra eximea, *Fern-leaved Bleeding Heart*.

Digitalis, *Foxglove*. Various colors.

Echinacea purpurea, *Purple Coneflower*.

Echinops ritro, *Globe Thistle*.

Eryngium amethystinum, *Sea Holly*. Spiny foliage. Blue blooms.

Eupatorium coelestinum, *Thoroughwort*. Blue argeratum-like flower-heads.

Ferns. Many hardy varieties, including: *Maidenhair*, *Hay-scented*, *Royal*, *Lady Fern*, *Sensitive Fern* and *Evergreen Christmas Fern*.

Gaillardia grandiflora Hybrids, *Blanket-flower*.

Helenium autumnale, *Sneezeweed*.

H. autumnale, Riverton Beauty. Rich lemon-yellow.

H. autumnale, Riverton Gem. Terra cotta and yellow.

H. autumnale, Superbum. Large yellow flowers.

Heliopsis scabra zinnaeflora, *Heliopsis*.

“Mad Jack” Percival who was born in Barnstable in 1779 ended his eventful sea-going by commanding the old *Constitution* on her famous world cruise in 1844-1846.

Hemerocallis dumortieri, *Day Lily*. Orange yellow.
H. flava. Lemon yellow.
H. middendorfi. Deep orange yellow flowers.
H. thunbergi. Lemon yellow flowers.
Heuchera Rosmondi. Coral pink bells on good stems for cutting.
H. sanguinea, Pluie de Feu. Coral red flowers.
H. sanguinea splendens. Brilliant scarlet.
Hollyhocks. Single and double, all colors.
Hosta lancifolia. Broad green leaves, lilac blooms.
Iberis sempervirens. *Hardy Candytuft*. White.
Inula, Golden Beauty. Bright yellow daisy-like flowers. July-Aug.

German Iris

Ambassadeur. Smoky-violet and raisin-purple.
Archeveque. Red-purple and violet-purple.
Candelabra. Lavender-violet and velvety purple.
Caprice. Deep rosy-red.
Dalmatica. Soft lilac blue.
Her Majesty. Pinkish veined with rose.
Lent A. Williamson. Smoky lavender and purple.
Lord of June. Clear showy blue.
Prosper Laugier. Bronzy-red and purple.
Queen Caterina. Tall lavender-blue.
Queen of May. Pinkish toned lavender.
Rhein Nixe. White and old blue.

Liatris pycnostachya, *Gay Feather*. Rich purple flowers, 4-5 ft.
L. spicata. Purple flower spikes. Plants 2-3 ft.
Limonium latifolium, *Sea Lavender*.
Linum perenne, *Flax*. Bright blue flowers.
Lupinus polyphyllus, *Lupins*. White, blue pink and Regal Hybrids.
Monarda dydima. Aromatic plants with scarlet flowers.
Nepeta mussini. Gray foliage, lavender flowers.
Nepeta, Souvenir d'Andre Chaudron. Upright growth. Bright blue.
Oenothera missouriensis. Low plant with large yellow flowers.

Oriental Poppies

Pot plants in these varieties.
Beauty of Livermoor. Dark blood red.
Fairy. Pure pale pink.
Joyce. Old Rose, one of the best.
Lulu A. Neely. Large vivid red flowers.

Prices on the above are: 25 cents each; \$2.50 a dozen; \$18.00 a hundred.

May Queen. Double. Red-scarlet shaded with salmon.
May Sadler. Salmon pink, 4 ft.
Mrs. Perry. Salmon pink of unusual richness.
Olympia. Sprightly double orange.
Perry's White. Pure white, crimson maroon at base of petals.

Garden Phlox

Albion. Pure white with a pink eye.
Beacon. Vigorous; cherry-red flowers.
Boule de Feu. A rich salmon-red. Late.
E. I. Farrington. Light pink, large flowers.
Jeanne d'Arc. Good tall late white.
Jules Sandeau. Dwarf, large pink blooms.
Julius Heurlin. Beautiful salmon-pink. Medium grower.
Maid Marian. Clear pale lavender.
Mia Ruys. Dwarf, pure white flowers.
Phlox amoena, *Dwarf Phlox*.
Phlox subulata, *Moss Pink*.
Alba. Pure white.
Apple Blossom. Delicate pink.
G. F. Wilson. Soft lavender.
Lilacina. Light blue.
Rosea. Soft rose.
Vivid. Deep glowing pink.

Platycodon grandiflorum, *Balloon Flower*. Blue and white.
Rosmarinus officinalis, *Rosemary*. Light blue flowers, gray-green foliage.
Salvia azurea grandiflora, *Meadow Sage*.
S. azurea Pitcheri, *Blue Meadow Sage*.
Saxifraga McNabiana. White flowers marked with pink.
Sedum Acre, *Gold Moss*. Yellow rock garden variety.
S. album. Creeping plant with white flowers.
Sedum ellacombianum.
S. Sieboldi. Blue to coral rose foliage.
S. spectabile. Large heads of pink flowers. 18 in.
Sempervivum arachnoideum, *Cobweb Houseleek*.
S. fimbriatum, *Red Houseleek*.
S. globiferum. Bright green rosettes.
S. tectorum. Bold rosettes, reddish pink flowers.
S. tectorum violaceum. Violet tinted rosettes.
Silene Schafta, *Silene*.
Stokesia laevis, *Cornflower Aster*. Blue.

Teucrium chamaedrys. Evergreen shrubby plant. Good for formal edgings.
Tunica saxifraga, *Tunic flower*. Grass-like leaves. Pale pink flowers.
Veronica incana, *Speedwell*.
V. spicata. Clear blue flowers. 2-4 ft.

Sandwich, 1667. Joseph Burge was fined 1 Pound for "disorderly helping away horses from the colony."

NEW AND PATENTED HYBRID TEA ROSES

For garden decoration or as an ideal cut-flower it is doubtful if this class of Roses can be surpassed. The short, easily managed plants bloom from June until frost. The varieties listed represent what we consider the best of the new introductions.

Alezane (Plant Patent No. 116). The unique reddish-brown buds open into cup-shaped flowers of a rich apricot shade. Unlike most Roses of a similar shade, the color is unaffected by the rain or heat. The plants are vigorously branching, the foliage dark green and healthy. \$1.25 each; \$12.50 per doz.

Carillon (Plant Patent No. 136). A superb bedding rose of rich coral and orange. The long pointed buds are ideal for cutting. Has a splendid lateral form of growth, which continuously sends up flower buds. The fall flowers are especially lovely. \$1.00 each; \$10.00 per doz.

Countess Vandal (Plant Patent No. 38). The perfumed perfectly formed flowers are a blending of delicate copper and salmon shades. The excellent disease-resistant foliage is a perfect foil for the sprightly color. Plant, vigorous. \$1.00 each; \$10.00 per doz.

Eclipse (Plant Patent No. 172). Very long graceful buds of golden yellow, opening to large loosely formed flowers, \$1.50 each; \$15.00 per doz.

Feu Pernet Ducher (Plant Patent No. 103). The creamy buds heavily marked with orange red open into rich yellow flowers shading lighter at the edge of the petals. The flowers which are produced abundantly in the fall are darker than those earlier in the season. One of the most fragrant novelties of recent years. \$1.00 each; \$10.00 per doz.

Gloaming (Plant Patent No. 137). The satiny-pink buds open to glowing pink flowers overlaid with soft amber. An ideal Rose for the cutting garden. \$1.25 each; \$12.50 per doz.

Golden Main (Plant Patent No. 254). Brilliant dandelion yellow, a charming new variety that stands the sun well. \$1.00 each; \$10.00 per doz.

Matador (Plant Patent No. 170). Large crimson-scarlet flowers on plants of medium height with rich glossy foliage. Another variety that has its loveliest flowers in the fall. One of the best of the newcomers. \$1.25 each; \$12.50 per doz.

Rheingold (Plant Patent No. 138). The large fully double blooms are a clear golden yellow and deliciously fragrant. Free flowering from June until frost. \$1.00 each; \$10.00 per doz.

Rochester (Plant Patent No. 131). The rich golden yellow and buff flowers are produced in good-sized clusters. The plant is strong with disease resistant foliage. Recommended. \$1.00 each; \$10.00 per doz.

White Briarcliff (Plant Patent No. 108). Continuously produces pure white flowers of perfect form. The plants are medium sized and well branched. \$1.25 each; \$12.50 per doz.

Radiant Beauty (Plant Patent No. 97). A sport of the old favorite Francis Scott Key that opens its flowers better. The color is an odd shade of red. Recommended. \$1.25 each; \$12.50 per doz.

Signora (Plant Patent No. 201). Large flowers of orange and pink tones blended with fawn. A very vigorous plant that blooms freely. \$1.50 each; \$15.00 per doz.

Yosemite (Patent No. 109.) Vigorous bushy plant of continuous blooming habit. Buds, orange-scarlet in clusters opening to medium large semi-double blooms of orange-scarlet with a suffusion of carmine on the reverse. \$1.00 each; \$10.00 per doz.

Our Favorite Dozen Roses

One plant of each of these 12 Roses for
\$7.00

After May 1 from pots, \$9.00

The plants are 2-yrs. old, field-grown, fresh and full of vigor — not the dried-out, counter-damaged bushes that are commonly offered at about the same price.

Caledonia. A snowy white variety with pointed buds opening into large flowers. Few thorns.

Edith Nellie Perkins. Salmon-pink with a flush of orange; full, double.

Etoile de Hollande. Flowers bright red, fragrant, semi-double, and borne on long stems.

Julien Potin. Pure primrose-yellow; flowers large, double, and fragrant.

Mme. Butterfly. Salmon-flesh, with center shaded light yellow.

Mme. Edouard Herriot. Coral-red, shaded yellow and rosy scarlet; semi-double; fragrant.

Mrs. E. P. Thom. Canary-yellow, slightly darker on outside of petals. Free blooming.

President Herbert Hoover. Orange-yellow, tinted with red and copper.

Radiance. A beautiful and popular pink Rose which blooms continuously.

Red Radiance. Clear red. In every way a companion to Radiance.

Talisman. Golden yellow, copper, and scarlet. Many fragrant flowers.

Ville de Paris. Yellow with tinge of orange. Full, double blooms.

Apples were apparently one of the first fruits planted on the Cape. In 1686 John Howland was licensed "To retaile cydre of his own mayking."

A DEPENDABLE LIST OF SELECTED ROSES

75 cts. each; \$7.50 per doz.; \$60.00 per 100

After May 15 from pots, \$1.00 each; \$10.00 per doz.; \$75.00 per 100

Varieties of Hybrid Teas and Hybrid Perpetuals which have won a deserved popularity compose the following list.

- American Beauty.** Flowers crimson-carmine, shaded Neyron rose; intensely fragrant.
- Autumn.** Bud medium size, burnt-orange; flower burnt-orange, streaked with red.
- Betty Upchurch.** Extremely fragrant, salmon-pink flowers, reverse carmine with coppery sheen.
- Briarcliff.** Deep rose-pink at center, passing to lighter pink on outer petals; moderately fragrant.
- Caledonia.** See opposite page.
- Columbia.** Extra-large flowers of glistening rose-pink. Vigorous growing.
- Condesa de Sastago.** Coppery red and yellow.
- Dame Edith Helen.** Pure glowing pink; intensely fragrant. Hardy.
- Dorothy Page-Roberts.** Flowers glistening coppery pink, suffused with yellow, slightly fragrant.
- Duchess of Wellington.** Pale buff-yellow with slight tinge of pink; free bloomer.
- Edith Nellie Perkins.** (See opposite page).
- E. G. Hill.** A fragrant crimson variety.
- Etoile de Hollande.** Bright red flowers borne singly on long, strong stems; very fragrant.
- Frau Karl Druschki.** Snow-white flowers, sometimes light pink blush at center.
- Frederico Casas.** Coppery pink and orange.
- Georg Arends.** Large, delicate pink flowers, borne on long, strong stems.
- Golden Dawn.** Large Golden buds stained with red. Fragrant.
- Golden Ophelia.** Creamy yellow sport of the old time favorite.
- Gruss an Teplitz.** Dark velvety scarlet, edges of petals sometimes marked dark garnet; intensely fragrant.
- Joanna Hill.** Large deep yellow flowers, borne singly on long, strong stems.
- Joyous Cavalier.** Brilliant glowing Scarlet.
- Julien Potin.** (See opposite page).
- Kaiserin Auguste Viktoria.** Cream-white buds opening into snowy white flowers with slight lemon tint at center.
- Lady Forteviot.** Deep golden yellow, flushed apricot. Sweetly scented. Medium grower.
- Lady Margaret Stewart.** Deep buttercup-yellow, flushed orange and red, fading to cadmium-orange; extremely fragrant.
- Los Angeles.** Coral-pink toned with coral and shaded with translucent gold at base of petals; extremely fragrant.
- Margaret McGredy.** Large orange-scarlet blooms. Vigorous grower and continuous bloomer.
- McGredy's Ivory.** Delicate creamy white that merges into a yellow base. Profuse bloomer.
- Mevrouw G. A. van Rossem.** Flamed and shaded orange and apricot on a dark golden yellow ground. Abundant bloomer.
- Miss Rowena Thom.** Fiery rose and old-gold flowers; double. Very vigorous grower.
- Mme. Albert Barbier.** Hybrid perpetual. Soft fawn yellow, paling to white. Almost everblooming.
- Mme. Butterfly.** (See opposite page).
- Mme. Edouard Herriot.** (See opposite page).
- Mrs. Aaron Ward.** Indian-yellow, occasionally washed with salmon; moderately fragrant.
- Mrs. Charles Bell.** Shell-pink, with shadings of soft salmon.
- Mrs. E. P. Thom.** (See opposite page).
- Mrs. Henry Morse.** Flesh-cream ground, with a sheen of bright rose, clear vermilion veining on petals.
- Mrs. Lovell Swisher.** Salmon-pink and gold, passing to flesh pink at the edges. Strong grower and free bloomer.
- Mrs. Pierre S. duPont.** Deep golden yellow; moderately fragrant; very lasting.
- National Flower Guild.** Bright Red, does well in summer.
- Olympiad.** Pure crimson, with a golden base to the petals which lights up the entire flower; slightly fragrant.
- Ophelia.** Salmon-flesh, center shaded light yellow at base of petals. Vigorous grower; abundant bloomer.
- President Herbert Hoover.** (See opposite page).
- Prince Camille de Rohan.** Hybrid perpetual. Dark crimson flowers, shaded blackish-maroon.
- Radiance.** (See opposite page).
- Red Radiance.** (See opposite page).
- Rev. F. Page-Roberts.** Yellow with red shadings; intensely fragrant.
- Rouge Mallerin.** Velvety red, richly perfumed.
- Sister Therese.** Chrome-yellow, carmine markings.
- Souv. de Claudius Pernet.** Pure sunflower-yellow blooms borne singly on long, strong stems. Profuse bloomer all season.
- Talisman.** (See opposite page).
- Ville de Paris.** (See opposite page).
- Ulrich Brunner.** Geranium-red, passing to cochineal-carmine; intensely fragrant.

"do give and make over to my wife the whole use of the negro Dinah, and at the death of my wife I direct my executors to sell her, and use the money for the purchase of bibles and distribute them to my wife's and my grandchildren." from the will of John Bacon, Barnstable.

RECOMMENDED CLIMBING ROSES

New and Patented Climbers

Each succeeding year brings new and better Climbing Roses — larger flowers — more fragrance, and most important of all greater freedom from disease. Recent introductions adaptable to Cape conditions are listed here.

Apricot Glow (Plant Patent No. 200). Well-formed apricot yellow. \$1.50 each; \$15.00 per doz.

Blaze (Plant Patent No. 10). Brilliant scarlet flowers in large clusters continuously throughout the season on established plants. A vigorous variety. \$1.00 each; \$10.00 per doz.

Doubloons (Plant Patent No. 152). A new, perfectly hardy, yellow Climbing Rose. The semi-double, richly colored flowers do not fade — a decidedly worthwhile variety. \$1.50 each; \$15.00 per doz.

Easlea's Golden Rambler (Plant Patent No. 114). Deliciously fragrant, golden yellow flowers are borne in large trusses. It

is very popular with those who have tried it. \$1.00 each; \$10.00 per doz.

Golden Climber (Mrs. Arthur Curtis James) (Plant Patent No. 28). Rich, gold colored blooms with splashes of orange scarlet, produced singly on stems often over 18 ins. long, of Hybrid Tea shape and fragrance. \$1.00 each; \$10.00 per doz.

Golden Glow (Plant Patent No. 263). Large cadmium-yellow flowers in clusters. \$1.50 each; \$15.00 per doz.

Mermaid. Very large, single ivory-white flowers, illuminated by a large cluster of golden stamens. A continuous bloomer. \$1.25 each; \$12.50 per doz.

New Dawn (Plant Patent No. 1). An ever-blooming sport of the well-known Dr. Van Fleet. Pale pink flowers, delicately scented, are produced throughout the season. Glossy green foliage, little troubled by insects. Dependable, \$1.50 each; \$15.00 per doz.

Popular Climbing Roses

75 cts. each; \$7.50 per doz.; \$50.00 per 100, except as noted

American Pillar. Brilliant crimson-pink, with white center and yellow stamens.

Climbing American Beauty. Brilliant carmine flower, sweetly fragrant.

Dorothy Perkins. Brilliant shell-pink.

Dr. W. Van Fleet. Pale pink flowers.

Excelsa. Scarlet-crimson. Profuse bloomer.

Gardenia. Creamy flowers with rich yellow centers, borne in small sprays.

Jacotte. Orange-yellow, tinted copper-red; semi-double. \$1.00 each; \$10.00 per doz.

Lady Gay. Shell-pink, somewhat similar to Dorothy Perkins.

Mary Wallace. Semi-double, bright rose-colored flowers, 4 ins. or more across.

Paul's Scarlet Climber. Bright scarlet.

Silver Moon. Long, creamy buds open into sprays of gigantic flowers.

Miscellaneous Roses

75 cts. each; \$7.50 per doz. unless otherwise noted

Austrian Copper. An old fashioned rose. Yellow and orangy-copper.

Crested Moss. Deep pink. Mossy crest.

Golden Moss. Rich yellow buds, flowers lighter. \$1.00 each.

Harison's Yellow. Medium-sized flowers.

Hugonis. Vigorous. Light yellow flowers.

Sky Rocket. An everblooming, brilliant red pillar rose. The plant habit is upright and the flowers are produced in large clusters. \$1.25 each; \$12.50 per doz.

White Crested Moss. Pure white.

Xanthina. Double yellow flowers on long graceful branches.

Polyantha Roses

75 cts. each; \$7.50 per doz.; \$60.00 per 100 unless otherwise noted

Cecile Brunner. Light pink, yellow base.

Ellen Poulsen. Bright rose-pink.

Georg Elger. Well shaped yellow buds opening into flowers of a lighter shade.

Gloria Mundi. Glowing orange-scarlet.

Golden Salmon. Salmon-orange buds and flowers.

Gruss an Aachen. Light flesh-pink and salmon-yellow.

Ideal. Dark scarlet, shaded with black.

Katherine Zeimet. A fine white bedding rose.

Lafayette. Semi-double crimson blooms.

Orleans Rose. Rosy crimson, white center.

Pink Gruss an Aachen. Considerably more colorful than Gruss an Aachen.

Sunshine. Golden-orange, double flowers in clusters. \$1.00 each; \$10.00 per doz.



Rugosa Hybrids

75 cts. each; \$7.50 per doz.

Conrad F. Meyer. Very large; silvery pink.

Dr. Eckener. Semi-double, orange and coppery.

Dr. E. M. Mills. Primrose, shaded pink.

F. J. Grootendorst. Small, fringed, bright red flowers, in large clusters. Free bloomer.

Pink Grootendorst. Clusters of small, fringed, light shell-pink flowers.

In the early days the sound of the "whale horn" was enough to send every man running for the beach. On one occasion it is reported to have emptied a church with the minister well in the lead.



AN EMINENTLY SUCCESSFUL CAPE COD GARDEN WITHIN FIFTY FEET OF THE OCEAN

*Give me a bit o' the blue above
And a deeper blue below
The slippin' sands of the dunes I love
And a spot where flowers grow.*

Cape Cod Gardens

Enthusiastic Cape Codders, both native and adopted, often remark on the striking beauty of our gardens near the sea. There seems to be an extra brilliance in the gay colors, a lush luxuriance in the sturdy growth in many cases.

Long experience in making many of the Cape's gardens permits us to confirm this rather general impression. Bright clear blue waters in the hundreds of indenting bays and inlets along the sea-shore do seem to impart an added sparkle to the colors of the flowers. Phlox, Iris, Delphiniums, Hollyhocks, even the humble Petunias, all put on their brightest raiment. And Roses on Cape Cod,—their prowess has drawn admiring comment from all who see them.

Yet the same sea and the same cool breezes that temper the climate create a windsweep so forceful at times that even the sturdy bayberry, oak, pine and cedar bend before it and take on characteristic forms of picturesque artistic beauty.

Before flower colors can be gay or growth be sturdy there must be protection from direct prevailing winds, a soil made deep and fertile, plant materials that are strong to start with, and a wise selection of plants proved by experience suited to the given conditions. Back of the beauty of every successful garden, large or small, therefore, must be the skill and experienced knowledge of those who plan and construct and plant.

It is this service that we provide, and upon its successful performance depends the continuance of a reputation of fifty-two years' standing for reliability, long-range economy, good taste, personal interest, and efficient satisfactory handling of all types of landscape improvement.

We welcome the opportunity to serve you and your friends.

CHOICE FLOWERING SHRUBS

Ten Tested Leaders of Distinction

Shrubs, in many cases, are the very foundation of the garden, a flowering background for the more vivid annuals and perennials. Among the many new things introduced recently the following varieties seem outstanding for Cape gardens.

Buddleia

Buddleia, *Ile de France*. A new form of the familiar Butterfly Bush. The long branching stems are covered with violet-purple flowers, each of which has a golden center. Plants grow readily and carry a great number of blooms. One of the finest of the summer-flowering shrubs. 2-yr. plants, 60 cts. each; \$6.00 per doz.

Caryopteris

A small shrub that originally came from eastern Asia. It is perfectly hardy and valued for the blooms which come late in the season.

Caryopteris *incana*, *Bluebeard* or *Blue Spirea*. Violet-blue flowers in September and October. Pot-plants, 50 cts. each; \$5.00 per doz.

Cotoneaster

Cotoneasters are almost evergreen, retaining the greater part of the foliage in winter. The charm of the plant lies in the long, graceful branches and the rich green foliage.

Cotoneaster *divaricata*. Desirable for rock-gardens because of the trailing habit. 2 to 2½ ft. plants B&B, \$1.25 each.

C. *horizontalis*, *Rock Cotoneaster*. Trailing habit, with green foliage turning to crimson in autumn. Plants from 6-in. pots, \$1.25 each.

Enkianthus

Enkianthus *campanulatus*. Yellowish or pale orange flowers in May and June, together with brilliant red foliage in autumn make this one of our handsomest shrubs. 3-4 ft., \$2.50 each; \$25.00 per doz.

Forsythia

Forsythia *spectabilis*. Bright yellow, free-flowering shrub. 2-3 ft., 60 cts. each; \$6.00 per doz.

Other Choice Plants

Many varieties of plants and ornamentals not listed in this catalog are grown at our nursery. Some of them are new or rare varieties in which our supply is limited. . . others are only slightly different from those listed. If the material you are looking for is not in the catalog may we suggest that you write us giving full information, or better still visit our growing grounds and select the

Kolkwitzia

Kolkwitzia *amabilis*, *Beauty Bush*. Masses of pale pink tubular flowers in early June. One of the best of the recent introductions. 2-3 ft. plants, 75 cts. each; \$7.50 per doz.

Hybrid Lilacs

The old familiar Lilacs of New England do not by any means compare with the newer varieties, whose trusses are much larger and the colors far more beautiful. A collection of Lilacs grows in value each year.

3-4 ft. plants, \$1.00 each

Charles X. Violet-red; single. Midseason.

Hugo Koster. Deep red or purple; single.

Jan van Tol. White; petals frilled; single.

Katherine Havemeyer. Light lilac, flushed with mauve; double.

Ludwig Spaeth. Dark purple; single.

Marie Legraye. Yellowish in bud, opening pure white; single.

Michel Buchner. Pale lilac; double.

Mme. Lemoine. Pure white; double.

Mrs. Edward Harding. Bud carmine, opening to purple, tinged pink; double.

Hybrid Mock Orange

Philadelphus *virginal*. This is the best of the large flowering Mock Oranges. The fragrant white flowers are borne in May and June with intermittent blooms thereafter. 2-3 ft. plants, 50 cts. each; \$5.00 per doz.

Viburnum

V. *carlesi*, *Fragrant Viburnum*. The waxy flowers are like large Mayflower blossoms. Delicious fragrance. 1½-2 ft. plants, \$1.50 each.

Vitex

Vitex *macrophylla*. A tall-growing shrub with very large foliage. In late summer the plant is prominent with its lavender-blue flowers. Makes a very fine specimen. 3-yr. plants, 75 cts. each; \$7.50 per doz.

In 1640 a mutually protective law was passed in most of the Cape towns prohibiting Indians from owning horses.

OTHER SHRUBS OF UNQUESTIONED MERIT

Many shrubs of our grandmothers' day together with some newer desirables are represented in this list. When planning an old-time Cape Garden it is well to use such varieties as Common Lilacs, Spireas and Viburnums. They capture the flavor of an older generation to perfection.

Azalea arborescens, *Tree Azalea*. White flowers edged with pink. 18-24 in., \$2.50 each.

A. calendulacea, *Flame Azalea*. Yellow, orange or scarlet blooms. 18-24 in., \$2.25 each.

A. kaempferi. Very showy. Brilliant orange-red flowers. 15-18 in., \$2.00 each.

A. mollis. Pale salmon-pink to orange-yellow. Slender growth. 15-18 in., \$2.00 each.

A. vaseyi. Shell-pink fragrant flowers in mid-summer. 15-18 in., \$1.75 each.

A. viscosa, *Swamp Honeysuckle*. Fragrant white flowers. June-July. 2-3 ft., \$2.50 each.

Berberis (see hedge plants Page 18).

Buddleia alternifolia. Wide spreading panicles of purple. 3 yr., 60 cts. each.

B. magnifica. An 8 ft. shrub with delicate lavender blooms. 2 ft., 50 cts. each; \$5.00 per doz.

Callicarpa japonica. Lavender flowers followed with blue fruit. 2-3 ft., 75 cts. each.

Calycanthus floridus. *Sweet Shrub*. Deliciously scented brownish flowers in spring. 2-3 ft., 60 cts. each; \$6.00 per doz.

Cornus alba siberica, *Tartarian Dogwood*. Creamy white flowers. 3-4 ft., 50 cts. each; \$5.00 per doz.

C. amomum. 4-5 ft., 75 cts. each; \$7.50 per doz.

C. mas, *Cornelian Cherry*. Yellow flowers, scarlet fruit. 3-4 ft., \$1.00 each.

C. paniculata. Gray twigs, white flowers followed by white fruits. 2-3 ft., 60 cts. each; \$6.00 per doz.

C. stolonifera flaviramea. Golden-yellow winter twigs. 2-3 ft., 50 cts., each; \$5.00 per doz.

Clethra alnifolia, *Sweetpepper Bush*. White fragrant flowers in terminal racemes, mid-summer. 18-24 in. plants, 60 cts. each; \$6.00 per doz.

Cydonia japonica, *Jap Quince*. Scarlet flowers in June. 2-3 ft., 75 cts. each; \$7.50 per doz.

Cytisus scoparius, *Scotch Broom*. Green twiggy stems covered in May and June with masses of clear yellow flowers. Plants from 4-in. pots, 50 cts. each; \$5.00 per doz.

Deutzia gracilis. Graceful shrub with snow-white flowers. 15-18 in., 50 cts. each; \$5.00 per doz.

D. gracilis rosea. A pink form of the preceding variety. 18-24 in., 60 cts. each; \$6.00 per doz.

D. lemoinei. Creamy white flowers in dense clusters. 2-3 ft., 60 cts. each; \$6.00 per doz.

D. scabra Pride of Rochester. White flowers tinged with lavender. 3-4 ft., 50 cts. each; \$5.00 per doz.

Eleagnus angustifolia, *Russian Olive*. Yellow flowers, yellow attractive fruit. 4-5 ft., 75 cts. each; \$7.50 per doz.

E. longipes. Yellowish white flowers followed by scarlet edible fruit. 2-3 ft., \$1.00 each.

Euonymus alatus, *Winged Euonymus*. An especially beautiful shrub for brilliant crimson color in the fall. 3-4 ft. plants, \$1.00 each; \$10.00 per doz.; \$75.00 per 100.

E. europeus, *Common Burning Bush*. Brilliant Fall foliage. 3-4 ft., 75 cts. each.

Forsythia intermedia, *Border Forsythia*. Bright golden flowers on a strong growing shrub in April and May. 3-4 ft. plants, 50 cts. each; \$5.00 per doz.

F. suspensa, *Weeping Forsythia*. Deep yellow flowers. 3-4 ft., 60 cts. each; \$6.00 per doz.

Hamamelis virginiana, *Witch Hazel*. Yellow flowers in winter. 4-5 ft., 75 cts. each; 5-6 ft., \$1.00 each.

Hibiscus syriacus, *Rose of Sharon; Althea*. One of the best mid-season flowering shrubs. 3-4 ft. plants of the listed varieties are 75 cts. each; \$7.50 per doz.

Boule de Feu. Double Red.

Coelestis. Single Blue.

Jeanne d'Arc. Double white.

Lady Stanley. Pinkish-white double.

Paeoniflora. White, red center, double.

Rubis. The large well-opened flowers are ruby red.

Totus albus. Single white.

Hydrangea arborescens gr. fl., *Snow Hills Hydrangea*. White flowers in mid-summer. 2-3 ft., 60 cts. each; \$6.00 per doz.

H. paniculata. A somewhat more graceful form of the Common Hydrangea. 2-3 ft., 60 cts. each.

H. paniculata grandiflora, *Common Hydrangea*. White flowers turning brown in Fall. 2-3 ft., 60 cts. each.

Hypericum aureum. A yellow-flowered upright shrub. 18-24 in. plants, 50 cts. each; \$5.00 per doz.

Ilex verticillata, *Winterberry*. Snow-white flowers followed by red berries persistent all winter. 2-3 ft. plants, 60 cts. each; \$6.00 per doz.

In the year 1663, 201 gals. 8 cases and 1 cask of liquors, 30 gals. rum, 30 gals. wine, 9 gals. brandy and 110 gals. sack were imported into Barnstable. Coffee had not become popular at the time.

- Ligustrum amurense**, *Amur Privet*. Hardy hedging plant. 3-4 ft., 30 cts. each; \$3.00 per doz.
- L. ibota**. A hardy hedging for exposed places. 2-3 ft., 40 cts. each; \$4.00 per doz.
- L. regelianum**. An improved form of the foregoing variety. 2-3 ft., 50 cts. each; \$5.00 per doz.
(See also Hedge plants Page 18).
- Lonicera maacki**. Spreading shrub. Dark red fruit. 3-4 ft., 75 cts. each.
- L. morrowi**, *Morrow's Honeysuckle*. Pink and white flowers in May and June. 3-4 ft. plants, 60 cts. each; \$6.00 per doz.
- L. tatarica**, *Tatarian Honeysuckle*. Pink or crimson flowers followed by red fruits. 3-4 ft. plants, 75 cts. each.
- L. tatarica alba**, *White Tatarian Honeysuckle*. Similar to the above variety with white flowers. 3-4 ft. plants, 60 cts. each; \$6.00 per doz.
- Myrica carolinensis**, *Bayberry*. Fragrant summer foliage. Grayish-white berries in the fall and winter. 15-18 in., 75 cts. each; \$7.50 per doz.; \$55.00 per 100.
- Philadelphus coronarius**, *Mock Orange*. A tall shrub with intensely fragrant blooms in May and June. 3-4 ft. plants, 50 cts. each; \$5.00 per doz.
- P. lemoinei avalanche**. A semi-double variety. Very fragrant. 2-3 ft., 50 cts. each; \$5.00 per doz.
- Physocarpus opulifolius**, *Common Nine-bark*. Small white flowers, June. 4-5 ft., 60 cts. each.
- Prunus glandulosa rosea**, *Pink Flowering Almond*. The slender stalks are covered with masses of pink flowers in May. 2-3 ft. plants \$1.00 each.
- P. maritima**, *Beach Plum*. Grows rapidly in poor sandy soil. Good for sea-wind exposure; white flowers, edible fruit; makes fine jelly. 2-3 ft. plants, 60 cts. each; \$6.00 per doz.
- P. triloba**, *Flowering Plum*. Double pink flowers in May. 3-4 ft. plants, \$1.00 each.
- Rhamnus frangula**, *Glossy Buckthorn*. Oval leaves. Black berries. 4-5 ft., 75 cts. each.
- Rhodotypos kerrioides**, *White Kerria*. A good shrub for the difficult place. 2-3 ft., 60 cts. each \$6.00 per doz.
- Rhus canadensis**, *Fragrant Sumac*. Dwarf shrub with aromatic foliage. 2-3 ft., 60 cts. each.
- R. cotinus**, *Common Smoke Tree*. Produces masses of feathery smoke-like blossoms in June. 3-4 ft. plants, \$1.00 each.
- Rosa Hugonis**. A yellow shrub rose with delicate foliage. 3 years old 75 cts. each; \$7.50 doz.
- R. lucida**, *Virginia Rose*. A dwarf form adaptable for border plantings. Shiny foliage, bright pink flowers. 50 cts. each; \$5.00 per doz.
- R. multiflora japonica**. Single white flowers in graceful sprays. 2-3 ft., 50 cts. each; \$5.00 per doz.
- R. rugosa**, *Rugosa Rose*. Large single reddish purple flowers are produced on a vigorous shrub. Grows well in dry, sandy locations. 1½-2 ft. plants, 50 cts. each; \$5.00 per doz.
- R. rugosa alba**. White flowers. Splendid for sea-side gardens. 3-yr., 75 cts. each; \$7.50 per doz.
- R. setigera**, *Prairie Rose*. Large bright pink to rose colored flowers. 2-3 ft. plants, 50 cts. each; \$5.00 per doz.
- Spiraea bumalda**, *Anthony Waterer*. Crimson flowers from June to October. A nice hedge or low border. 15-18 in. plants, 50 cts. each; \$5.00 per doz.
- S. japonica ovalifolia**. White flowers and small oval foliage. 50 cts. each; \$5.00 per doz.
- S. trichocarpa**. A handsome shrub reaching a height of eight feet, with bluish green foliage and pure white flowers. 3-4 ft. plants, 60 cts. each; \$6.00 per doz.
- S. Van Houttei**, *Vanhoutte's Spirea*. One of the most graceful Spireas. 3-4 ft. plants, 50 cts. each; \$5.00 per doz.
- Symphoricarpos racemosus**, *Snowberry*. The white fruits are very conspicuous in the fall and early winter. Pink flowers in June. 2-3 ft. plants, 50 cts. each; \$5.00 per doz.
- Syringa josikaea**, *Hungarian Lilac*. Pale violet flowers in decorative panicles. June-July. Valuable on the Cape for its lateness. 2-3 ft. plants, 60 cts. each; \$6.00 per doz.
- S. vulgaris**, *Common Lilac*. The best known species. A traditional New England flower. Lilac blue to purple flowers in late May. 2-3 ft. plants, 50 cts. each; \$5.00 per doz. 3-4 ft. plants, 75 cts. each; \$7.50 per doz.
- S. vulgaris alba**, *Common White Lilac*. A tall growing white variety of the common Lilac. 2-3 ft. plants, 60 cts. each; \$6.00 per doz.
- Syringa persica**, *Persian Lilac*. A graceful shrub with lavender flowers. 2-3 ft., 60 cts. each; \$6.00 per doz.
- S. villosa**. Tree-like shrub with small panicles of lavender flowers. 2-3 ft., 60 cts. each; \$6.00 per doz.
- Vaccinium corymbosum**, *Blueberry*. White flowers followed by blue edible berries. 2-3 ft., \$1.50 each.
- Viburnum acerifolium**, *Maple leaved Viburnum*. 2-3 ft., 60 cts. each.
- V. americanum**, *American Cranberry Bush*. A neat decorative shrub with white flowers followed by brilliant red berries which stay on all winter. 3-4 ft. plants, 60 cts. each; \$6.00 per doz.
- V. carlesi**, See page 14.
- V. cassinoides**, *Witherod*. Has white flowers but its chief decorative feature is the pink-toned berries which later become blue. 2-3 ft. plants, 60 cts. each; \$6.00 per doz.

In 1855 Gustavus Swift of West Sandwich was given \$25. by his father to start in business. He purchased a heifer which he slaughtered and sold for \$35. The company he founded, Swift & Co. was capitalized for \$25,000,000. when he died.

- Viburnum dentatum**, *Arrow-wood*.
White flowers, black berries.
3-4 ft. 75c. each; \$7.50 per dozen.
4-5 ft. 90c. each; 9.00 per dozen.
- V. dilatatum**. 2-3 ft., \$1.00 each.
- V. lantana**, *Wayfaring Tree*. White flowers in June, berries red, black or purple. 2-3 ft., 60 cts. each; \$6.00 per doz.
- V. lentago**. Creamy white flowers.
3-4 ft. 80c. each; 8.00 per dozen.
4-5 ft. \$1 each; 10.00 per dozen.
5-6 ft. 1.50 each.
- V. opulus**. *European Cranberry Bush*.
Red berries all winter.
3-4 ft. 60c. each; \$6.00 per dozen.
4-5 ft. 75c. each.

- V. sieboldi**. White panicles of flowers in May. 3-4 ft., \$1.00 each.
- V. tomentosum**, *Single-flowered Snowball*. White flowers on a graceful shrub. 2-3 ft. 60c. each.
- V. tomentosum plicatum**. Double Japanese Snowball. More showy than the preceding, a splendid plant in every way. 2-3 ft. 75c. each.
Specimen, 5-6 ft. \$2.50 each.
- Weigela candida**, *Snow Weigelia*. Snowy-white tubular flowers. 3-4 ft., 75 cts. each; \$7.50 per doz.
- W. rosea**, *Pink Weigelia*. 3-4 ft., 75 cts. each; \$7.50 per doz.

Plants for Hedges

Berberis thunbergi, *Japanese Barberry*.
Spiny shrubs with decorative foliage and berries in the Fall and Winter.

Size	Each	Per Doz.	Per100
12-18 in.....	\$0.25	\$2.50	\$15.00
18-24 in.....	.35	3.50	25.00
2-2½ ft.....	.50	5.00	

Taxus cuspidata, *Japanese Yew*. An upright evergreen which makes a most satisfactory hedge.

15-18 in.....	\$1.50	\$15.00	\$100.00
18-24 in.....	2.00	20.00	150.00

Ligustrum ovalifolium, *California Privet*.
The best looking of the Privets. Compact vigorous shrubs.

Size	Each	Per Doz.	Per100
2-3 ft.....	\$.20	\$2.00	\$10.00
3-4 ft.....	.30	3.00	15.00
4-5 ft.....	.60	6.00	
5-6 ft.....	1.00		

Thuja occidentalis, *Arborvitae*. Broad pyramidal growth of a rich green. Splendid background for the garden picture.

2-3 ft.....	\$1.50	\$15.00	\$100.00
3-4 ft.....	2.00	20.00	150.00



ORNAMENTAL AND SHADE TREES

Our list of trees is extensive and only a few of the most useful are listed. All the trees we recommend are adapted to the Cape, where selections should be made to suit varying climatic conditions.

Acer — Maple

Acer dasycarpum, *Silver Maple*. Tall' ornamental. Leaves deep yellow in Fall.
12-14 ft.....each \$2.50

A. dasycarpum Weiri, *Weirs Cut-leaf Maple*.
A lacy-foliaged variety for specimen planting.
12-14 ft.....each \$2.75

A. palmatum atropurpurem, *Dark Red Japanese Maple*. A very decorative variety.
3-4 ft.....each \$4.00

A. platanoides, *Norway Maple*. Yellowish green flowers in May — one of the best shade trees.
Each
8-10 ft.....\$2.00
10-12 ft.....2.50

A. saccharum, *Sugar Maple*. An excellent shade tree with brilliant fall coloring.
Each
8-10 ft.....\$2.00
10-12 ft.....3.00

Betula — Birch

Betula alba, *European White Birch*. A picturesque tree when growing on the edge of a woodland or near a small stream.

	Each	Doz.
5-6 ft.....	\$2.00	\$21.00
6-8 ft.....	2.50	27.00
8-10 ft.....	3.50	36.00

B. alba laciniata, *Cutleaf Birch*. A dainty, interesting ornamental.
8-10 ft.....each \$3.00

B. papyrifera, *Canoe Birch*. Very white trunk, tall with a wide spreading head.
Each Doz.
6-8 ft.....\$2.50 \$27.00
8-10 ft.....3.50 36.00

Chionanthus — Fringe Tree

Chionanthus virginica, *White Fringe Tree*.
Graceful panicles of white flowers in May and June.
3-4 ft.....each \$1.25

Pleasant Bay, off the town of Orleans, is one of the reputed hiding places of the treasure of Captain Kidd. People still search for it on Hog Island.



*Come idle a while beneath my trees
Where salt sea breezes play
Just live a day or two with me
— You'll never go away.*

Character in Home and Garden

The single word "Character" adequately expresses the appeal of this delightful and typical Cape Cod Cottage home. Just as the character of the home is typical of its locality, so the character of the home garden should be equally appropriate. Dr. F. A. Waugh aptly voices this belief in these words:—

"A garden without some personality back of it and throughout it is in a poor manner of existence. In hardly any other domain is it so greatly to be desired that the maker of the work should show his individual taste. The interior of the house may be machine-made, ready furnished by the real estate company, but the garden never! That has to be wrought out by the invention, the wisdom and the patience of someone with the heart to make a home. There must be some personality, some character in it and every perfect garden must have its own local motive."

Cladrastis — Yellow-wood

Cladrastis lutea, *Yellow-wood*. Fragrant flowers in loose drooping racemes.

	Each	Doz.
5-6 ft.....	\$3.00	\$30.00
6-8 ft.....	4.00	

Cornus — Dogwood

Cornus florida, *Flowering Dogwood*. White, showy flower bracts in spring — brilliant scarlet fruits in the late fall.

	Each	Doz.
4-5 ft.....	\$2.00	\$21.00
5-6 ft.....	3.00	30.00
6-8 ft.....	5.00	

C. florida rubra, *Red Flowering Dogwood*. A pink variety of the preceding species — desirable in every way.

	Each
3-4 ft.....	\$3.00
4-5 ft.....	4.00
5-6 ft.....	5.00

C. Kousa, *Kousa Dogwood*. The creamy white flower bracts last for over a month.

	Each
4-5 ft.....	\$2.00
5-6 ft.....	3.00
6-8 ft.....	5.00

Crataegus — Hawthorn

Crataegus cordata, *Washington Hawthorn*. Beautiful fall coloring — the red fruits remain on the tree for a long time.

	Each	Doz.
5-6 ft.....	\$3.00	\$30.00
6-8 ft.....	5.00	

Crataegus crus galli, *Cockspur Thorn*. A small tree of graceful bushy habit.

5-6 ft.....	each	\$3.50
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C. molle, *Downy Hawthorn*.

5-6 ft.....	each	\$2.50
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C. oxyacantha, *English Hawthorn*. White flowers — red fruits which hang until late winter.

	Each
6-8 ft.....	\$5.00
8-10 ft.....	7.00

C. oxyacantha alba plena, *Double English Hawthorn*. Double white flowers in clusters.

4-5 ft.....	each	\$2.50
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C. oxyacantha rosea plena, *Double Pink English Hawthorn*. A pink variety flowering in late May.

4-5 ft.....	each	\$2.50
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C. oxyacantha splendens, *Paul Double Scarlet Hawthorn*. Perhaps the most brilliantly flowered tree for late spring.

5-6 ft.....	each	\$3.00
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Fagus — Beech

Fagus sylvatica, *European Beech*. Large handsome, long lived shade tree.

	Each
5-6 ft.....	\$5.00
6-8 ft.....	6.00

F. sylvatica Riversi, *Rivers Purple Beech*. A bronzy purple-hued variety of the European Beech.

5-6 ft.....	each	\$8.00
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Laburnum — Goldenchain

Laburnum vulgare, *Goldenchain*. Racemes of yellow flowers in June and July.

	Each	Doz.
4-5 ft.....	\$2.00	\$21.00
5-6 ft.....	3.00	30.00

Malus — Crab

Malus arnoldiana, *Arnold Crab*. A variety with large rose colored flowers which originated at Arnold Arboretum.

5-6 ft.....	each	\$3.00
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M. eleyi, *Eley Flowering Crab*. Large deep rose buds opening to pink flowers borne very profusely.

5-6 ft.....	each	\$3.00
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M. floribunda, *Japanese Flowering Crab*. The deep rose colored buds contrast happily with the white flowers.

5-6 ft.....	each	\$3.00
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M. ioensis plena, *Betchel Crab*. Double pink flowers resembling miniature roses.

5-6 ft.....	each	\$2.50
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M. niedzwetzkyana, *Redvein Crab*. The flowers, branches, leaves and fruit are all dark red.

5-6 ft.....	each	\$2.00
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M. scheideckeri, *Scheidecker Crab*. Small rose colored flowers on a dainty tree.

5-6 ft.....	each	\$2.50
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M. sieboldi, *Toringo Crab*. Dark rose colored buds — white flowers on dense shrub.

5-6 ft.....	each	\$3.00
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M. spectabilis, *Chinese Flowering Crab*. Semi-double fragrant light pink flowers.

5-6 ft.....	each	\$2.50
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Prunus — Cherry

Prunus subhirtella, *Weeping Cherry*. Single or double pink flowers shading to lavender.

	Each
2 year heads.....	\$3.00

In 1662 the town of Eastham voted to appropriate part of every whale that washed ashore for the support of the preacher. Of this Thoreau said, "Were I a minister I would rather trust to the billows on Cape Cod than to the generosity of many a country parish I know."

Quercus — Oak

Quercus coccinea , <i>Scarlet Oak</i> . Finely cut foliage which turns deep red in Fall.		
6-8 ft.....	each	\$4.50
Q. palustris , <i>Pin Oak</i> . A fine shade tree for street or specimen planting.		
	Each	
8-10 ft.....		\$5.00
10-12 ft.....		6.50
Q. rubra , <i>Red Oak</i> . A lofty tree with glossy green foliage.		
	Each	
6-8 ft.....		\$3.50
8-10 ft.....		5.00

Robinia — Locust

Robinia pseudo-acacia , <i>Locust</i> . Decorative tree with white pea-like flowers.		
	Each	
8-10 ft.....		\$2.50
10-12 ft.....		3.00

Salix — Willow

Salix babylonica , <i>Weeping Willow</i> . The familiar decorative tree.		
6-8 ft.....	each	\$1.50
S. discolor , <i>Pussy Willow</i> .		
6-8 ft.....	each	\$1.50
S. pentandra , <i>Laurel Leaved Willow</i> . A shrubby tree with glossy green foliage.		
	Each	
5-6 ft.....		\$1.00
6-8 ft.....		1.25

Sorbus — Mountain Ash

Sorbus aucuparia , <i>European Mountain Ash</i> . A small tree bearing blood-red berries.		
	Each	
10-12 ft.....		\$6.00

Tilia — Linden

Tilia cordata , <i>Little leaf European Linden</i> . A compact shade tree.		
	Each	
5-6 ft.....		\$1.75
6-8 ft.....		2.50

Ulmus — Elm

Ulmus americana , <i>American Elm</i> . The well-loved American shade tree.		
	Each	
6-8 ft.....		\$1.50
8-10 ft.....		2.50
10-12 ft.....		3.50
U. americana Moline , <i>Moline Elm</i> . A variety of the American Elm which has a characteristic vase-shape.		
10-12 ft.....	each	\$3.50

Specimen Elms

We have a considerable number of beautiful Specimen Elms, both American and Moline, in sizes from 20 to 25 feet. They are really fine.

EVERGREEN TREES AND SHRUBS

The character and strength of Evergreens, as well as their winter beauty, make them indispensable. Both Conifers and Broad-leaf sorts are listed below. A great many desirable sizes and varieties not mentioned here are in our nurseries, including large and beautiful specimens.

Abelia

Abelia grandiflora , <i>Abelia</i> . A dainty broad-leaved evergreen producing pink flowers from early summer to late autumn.		
	Each	Doz.
12-18 in.....	\$1.00	\$10.00

Azalea

Azalea amoena . Rosy-purple.		
15-18 in.....	\$2.00	\$20.00
A. hinodigiri . Bright scarlet.		
15-18 in.....	2.00	20.00
A. indica alba . White.		
18-24 in.....	3.00	30.00
A. Red Salmon . July blooming.		
18-24 in.....	3.00	

Buxus — Boxwood

Buxus sempervirens , <i>Common Tree Box</i> .		
For edging.	Doz.	100
4-6 in.....	\$3.00	\$20.00
6-8 in.....	4.00	27.50
Specimen grade	Each	Doz.
12-15 in.....	\$1.50	\$15.00
15-18 in.....	2.50	25.00
18-24 in.....	4.00	40.00
Prices of larger specimens on application.		

Old English Boxwood

We have on hand some extra fine large specimens. Sizes and prices on application.

Song of the Cape Cod clam digger:
"My dory and I and the tide and the sky
Know things that the world knows not."

Calluna—Heather

Familiar to everyone as the Scotch Heather. The plants thrive lustily in New England.
8 to 10-in. plants, 50 cts, each; \$5.00 per doz.; \$40.00 per 100, except as noted.
Calluna vulgaris. The true *Scotch Heather* with bell-shaped rosy lavender flowers.
C. vulgaris alba. White flowers, which make a pleasing contrast with the lavender variety.
C. vulgaris alba elata. A tall variety of Heath with white flowers.
C. vulgaris aurea. Distinguished by golden foliage in summer. Flowers pink.
C. vulgaris hammondi. A new pure white variety which is free flowering.
C. vulgaris nana. A dwarf variety seldom more than 1 ft. high. 6-in. plants. 60 cts. each; \$6.00 per doz.; \$45.00 per 100.
C. vulgaris rubra elata. Grows from 1½ to 2 ft. tall. Red flowers.

Chamaecyparis — Cypress

In this family of evergreens we can supply the most important varieties and those particularly adapted to landscape use on the Cape and in eastern Massachusetts. These include Hinoki Cypress, the Plume and Golden Plume varieties, as well as specimens of Moss and Gold Thread. 1½ to 2-ft. plants, \$1.50 each; 2 to 3-ft. plants, \$2.00 each; 3 to 4-ft. plants, \$3.00 each.

Daphne — Garland Flower

Daphne cneorum. A low growing evergreen which blooms almost continuously from May to frost. The pink flower clusters are delicately scented. 9–12 in., \$1.25 each; \$12.00 per doz.

Ilex — Holly

Ilex opaca, American Holly. The familiar Christmas Green. All our plants are nursery grown.

	Each
1½–2 ft.....	\$2.00
2–3 ft.....	3.00
3–4 ft.....	4.00

Juniperus — Juniper

Juniperus chinensis pfitzeriana. A broadly spreading variety with silvery green foliage. It is extremely useful in foundation work and adds a distinctive tone to a landscape plan. 1½ to 2-ft. plants, \$2.00 each; 2 to 3-ft. plants, \$3.50 each; 3 to 4-ft. plants, \$5.00 each.

J. communis depressa. Seldom over 1½ ft. high with broadly spreading branches. Hardy and desirable in rock-gardens and similar places. 1½ to 2-ft. plants, \$1.50 each; 2 to 3-ft. plants, \$2.50 each.
J. excelsa stricta. *Spiny Greek Juniper.* Grows in a pyramidal form and may attain a height of 50 ft. or more. A native of southern Europe. 15 to 18-in. plants, \$1.50 each; 1½ to 2-ft. plants, \$2.25 each.
J. squamata meyeri. *Meyer's Juniper.* Desirable for single specimens and for use against a dark green background. In certain lights the foliage appears green, in others it has a bluish tinge, and at other times of the day has a reddish cast. 1½ to 2-ft. plants, \$2.50 each.
J. virginiana, Red Cedar. Native to the entire eastern United States. An upright and stately tree which will add character to the landscape. 3 to 4-ft. plants, \$3.50 each. For larger specimens, prices will be quoted.

Kalmia — Mountain Laurel

Kalmia latifolia, Mountain Laurel. 1½–2 ft., \$2.25 each; 2–3 ft., \$3.00 each.

Leucothoe

Leucothoe Catesbei. Graceful spreading branches with deep green foliage.

	Each
15–18 in.....	\$1.50

Mahonia

Mahonia aquifolia, Holly-leaved Mahonia. 1½–2 ft., \$1.50 each.

Picea — Spruce

Picea canadensis alba. White Spruce. A very pleasing evergreen of pyramidal habit and with light green foliage, sometimes with a bluish cast. 2 to 3-ft. plants, \$2.00 each; 3 to 4-ft. plants, \$2.50 each; 4 to 5-ft. plants, \$3.25 each.
P. excelsa, Norway Spruce. A rapid-growing evergreen which is attractive as a lawn specimen and useful for windbreaks. 1½ to 2-ft. plants, \$1.00 each; 2 to 3-ft. plants, \$1.50 each; 3 to 4-ft. plants, \$2.00 each.
P. pungens, Colorado Spruce. Foliage steel-blue, appearing to best advantage when in contrast with other evergreens. It grows well in nearly all sections of New England. 15 to 18-in. plants, \$1.00 each; 1½ to 2-ft. plants, \$1.50 each; 2 to 3-ft. plants, \$2.50 each; 3 to 4-ft. plants, \$3.50 each.

In early days on the Cape there were very few horses. In going to meeting a man often rode half way, then hitched his horse and walked, leaving his horse for one of his neighbors who had walked the first half.

Pieris — Andromeda

Pieris floribunda, *Mountain Andromeda*.
15–18 in., \$2.00 each.

Pinus — Pine

Pinus montana mughus, *Mugho Pine*. A low-growing spreading evergreen. The old foliage is dark green while the new growth is much lighter, giving the tree the appearance of carrying white candles on the tips of the branches. 15 to 18-in. plants, \$1.50 each; 1½ to 2-ft. plants, \$2.00 each.

In our fields we have large quantities of Pines, including the Austrian, the Red, Japanese Red and Japanese Black. White and Scotch varieties. These are in various sizes and on all of them we can quote most attractive prices.

Those pines which are especially adapted to seashore plantings, *Pinus nigra*, *Pinus sylvestris* and *Pinus thunbergi* are always available.

Rhododendrons

Rhododendrons are at home in all parts of New England and are at their best when grown in large groups.

Rhododendron carolinianum, *Carolina Rhododendron*. Rose-pink. May and June. 1½ to 2-ft. plants, \$2.50 each; \$25.00 per doz.

R. catawbiense, *Catawba Rhododendron*. Shades of light pink. 1½ to 2-ft. plants, \$2.50 each; \$25.00 per doz.

R. Hybrids. Seedlings in mixed colors.

	Each	Doz.
15–18 in.....	\$2.00	\$21.00
18–24 in.....	3.00	30.00
R. maximum , <i>Rosebay R.</i> One of our best native shrubs for large masses and for naturalizing in woodlands. Large clusters of pure white flowers, gradually shade to delicate pink.		
	Each	Doz.
1½–2 ft.....	\$2.00	\$21.00
2–3 ft.....	2.50	27.00
3–4 ft.....	4.00	42.00

Note: We shall gladly quote special prices in carload and truck lots of assorted sizes in Rhododendrons.

Taxus — Yew

Taxus cuspidata, *The Spreading Japanese Yew*. An evergreen that is unsurpassed for massing, for specimens, or for use as a hedge-plant. Upright in growth with dark green foliage. 15–18-in. plants, \$2.00 each; 1½–2-ft. plants, \$3.00 each. 2–2½-ft. \$4.00.

T. cuspidata capitata, *Upright Japanese Yew*. A very hardy variety with dark green foliage. Grows well in full sun or in shade. 1½–2-ft. plants, \$2.50 each. 2–2½-ft. \$3.00, 2½–3-ft. \$4.00.

T. cuspidata nana, *Dwarf Japanese Yew*. One of the smallest of the family and well adapted to planting in rock-gardens. 15 to 18-in. plants, \$3.00 each; 1½ to 2-ft. plants, \$4.00 each.

Thuja — Arborvitae

These evergreens are desirable as specimens on the lawn, for planting in groups, and for hedges. In addition to the varieties here named we have the popular Globe type, the Golden-foliaged form and specimens of the Tom Thumb Arborvitae. On all of these we shall be happy to quote special prices.

Thuja occidentalis pyramidalis, *Pyramidal Arborvitae*. Excellent for formal plantings because of the upright habit. 2 to 3-ft. plants, \$1.50 each; 3 to 4-ft. plants, \$2.00 each.

T. occidentalis globosa, *Globe Arborvitae*. A low-growing, rounded form used at foundations and at curves in walks and drives, 15 to 18-in. plants, \$1.50 each; 1½ to 2-ft. plants, \$2.00 each; 2 to 3-ft. plants, \$3.00 each.

T. occidentalis wareana, *Siberian Arborvitae*. A pyramidal form seldom growing more than 35 ft. high. 15 to 18-in. plants, \$1.00 each; 1½ to 2-ft. plants, \$1.75 each.

Many other kinds of desirable Evergreens are to be found in our growing grounds, and we shall be pleased to quote on any varieties and sizes you may be interested in.

A Word About New and Rare Plants

Several uncommon plants of great appeal and merit are described elsewhere in this booklet. Space does not permit as complete a listing or as adequate descriptions as we wish were possible.

We are constantly trying out new and rare plants, and have many kinds available in our nurseries. The beautiful Trailing Arbutus (described on page 4) is a specialty with us, as are the splendid new varieties of Lemon Lily, Hemerocallis. The remarkable new Russell Lupins we offer in pot-grown plants in limited quantity, and also seed of this new strain. Gaillardia “Sun God” and Aster Frikarti, several new varieties of the midsummer Phlox, and new introductions in Hardy Chrysanthemums, among them some outstanding seedling crosses of our own, the new Veronica Blue Spire, all these we have, and more, including the best of the patented roses described on page 9.

Why nor try some of these introductions this year?

The oldest windmill in America once stood in West Yarmouth. It was bought for Henry Ford in 1935 and moved from its 300 year home.

HARDY VINES AND GROUND COVERS

Actinidia arguta. The white flowers with purplish centers cover the plant at blooming-time. 3-yr. plants, \$1.00 each.

Ampelopsis heterophylla. Valuable for covering trellises and rocks. 3-yr. plants, 60 cts. each; \$6.00 per doz.

A. quinquefolia, Virginia Creeper. Green foliage changing to scarlet in the fall. 3-yr. plants, 50 cts. each; \$5.00 per doz.

A. tricuspidata, Boston Ivy. Will quickly cover trellises or walls. Brilliant autumn foliage. 3-yr. plants, 50 cts. each; \$5.00 per doz.

Arctostaphylos uva-ursi, Bearberry. Snow-white flowers, followed by brilliant red fruits, from 2½ in. pots, 3-yr. plants, 50 cts. each; \$5.00 per doz.; \$35.00 per 100.

Aristolochia siphon, Dutchman's Pipe. Large, round leaves. Flowers brownish, and resemble a pipe. 4-yr. plants, \$1.00 each.

Bignonia radicans. Brilliant orange-scarlet flowers in July and August. Green foliage, turning crimson in autumn, from 6-in. Pots, 60 cts. each; \$6.00 per doz.

B. radicans grandiflora, Chinese Trumpet Vine. Orange-red, 6-in. Pots, \$1.00 each.

Celastrus scandens. Yellow flowers, followed by orange-colored pods which split open and disclose scarlet seeds. 3-yr. plants, 50 cts. each; \$5.00 per doz.

Clematis henryi. Creamy white flowers. Pot-grown plants, \$1.00 each.

C. jackmani. Velvety purple flowers. Pot-grown plants, \$1.00 each.

C. Ramona. New. Light blue flowers. Pot-grown plants, \$1.00 each.

C. paniculata, Virgin's Bower. Covered with small white flowers in late summer. Pot-grown plants, 60 cts. each; \$6.00 per doz.

Euonymus radicans. A trailing vine with dark green, white-veined leaves. Clings to rough surfaces. 3-yr. plants, 50 cts. each; \$5.00 per doz.; \$40.00 per 100.

E. radicans carrierei, Glossy foliage. 3-yr. plants, 50 cts. each; \$5.00 per doz.

E. minimus. A dwarf variety, from 4-in. Pots, 60 cts. each; \$6.00 per doz.

E. radicans vegetus. Round leaves. Small flowers followed by red fruits. A ground-cover, clings to rough surfaces. 3-yr. plants, 50 cts. each; \$5.00 per doz.; \$40.00 per 100.

Hedera helix, English Ivy. Perfectly hardy in New England. Plants from 3-in. pots, 30 cts. each; \$3.00 per doz.; \$20.00 per 100.

Hydrangea petiolaris, Climbing Hydrangea. 4-in. pots, 4 yrs. old, \$1.00 each.

Lonicera halliana, Hall's Japanese Honeysuckle. Opening flowers are white, but soon turn to buff. June to late fall. Field-grown, 50 cts. each; \$5.00 per doz.; \$35.00 per 100. Pot plants, 60 cts. each; \$6.00 per doz.

L. sempervirens, Trumpet Honeysuckle. Brilliant red flowers, scarlet fruits. Pot-grown plants, 60 cts. each; \$6.00 per doz.

Mitchella repens. An evergreen trailing plant with brilliant red berries in autumn. Desirable for rock-gardens. 30 cts. each; \$3.00 per doz.

Pachysandra terminalis. Desirable for growing under shrubs and trees. Greenish white flowers in May and June. 20 cts. each; \$2.00 per doz.; \$15.00 per 100.

Polygonum auberti. Often grows 25 feet in one season. A mass of snowy white flowers during the entire summer and fall. Pot-grown plants, \$1.00 each.

Vinca minor, Ground Myrtle. Evergreen trailer with charming deep blue flowers. Splendid as a ground cover. 25 cts. each; \$2.50 per doz.; \$18.00 per hundred.

Wisteria sinensis, Chinese Wisteria. Long clusters of light-blue flowers in early summer. 3-yr. blooming plants, 75 cts. each; extra-heavy, 7-yr. plants, \$3.00 each.

W. sinensis alba. Similar to above with white flowers. 3-yr. plants, \$1.00 each.



ANNUALS AND BEDDING PLANTS

The bright colors, the all-summer bloom, and the picking value of annual flowers make them almost indispensable. We raise some seventy-five thousand of these plants in our greenhouses each spring, including the most popular and well known sorts and also several excellent kinds not commonly offered, such as cream yellow and pink Lantanas, true Heavenly Blue Morning Glory, three varieties of Blue Salvia, and new colors in Petunias, Zinnias and others. We try to have all our annuals in good husky condition, a majority of them pot-grown, ready from May 10th on, assuring the maximum of success and satisfaction.

In 1852 a Brewster captain carried the first cargo of ice to the tropics, with a net profit of more than a thousand percent.

The Scope of Our Horticultural Service

Established fifty-two years ago, in 1886, by the present owner and manager, the H. V. LAWRENCE organization has gradually and steadily grown from a very humble beginning to a place of leadership in the horticultural field in this section of the state.

In addition to our *Cape Cod Nurseries* of over forty acres where we grow quantities of sturdy stock in hardy perennials, trees, flowering shrubs, evergreens, and roses, both old favorites and the popular new introductions, we offer a *Complete Landscape Construction Service*, providing all labor, materials and experienced skill required for any landscape improvement work.

Grading, road construction, lawn making, tennis court building, all types of garden development, terraces, pools, plantings for every purpose, pruning, spraying, mulching and general maintenance,—all such work we are well qualified to handle.

Our *Flower Shop and Greenhouses* offer quality and up-to-the-minute distinctiveness in flowers, plants and decorations, and supply thousands of the best in annual plants in wide assortment for continuous bloom in summer gardens.

From our *Agricultural Supply Shop* come flower, vegetable and grass seeds, fertilizers, insecticides, tools, hose and all gardening requisites.

Wise *planning* is essential in every successful improvement of the grounds. Where desired, thoughtful and suitable plans, adjusted to meet individual budget provisions, are prepared in our Landscape Offices, by men trained and experienced in good landscape architecture.

Whatever your horticultural needs may be, let Lawrence's in Falmouth help you. Our prices are reasonable and our work *thorough* and *reliable*.

Our plant materials are guaranteed clean, healthy and true to name. Please state preferences as to time and method of shipment. Truck deliveries are recommended where practicable.

Our main offices and shops are on Depot Avenue, near the railroad station, just off route 28 in Falmouth village. Our main nurseries are conveniently nearby. Our telephone is Falmouth 126.

H. V. LAWRENCE,
Falmouth, Massachusetts



H · V · LAWRENCE

Cape Cod Nurseries

FALMOUTH · MASS.